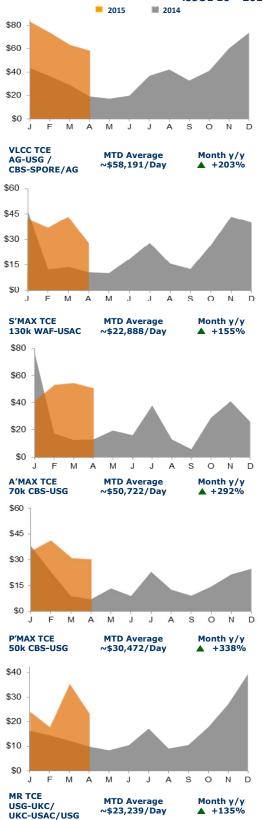
# TANKER REPORT

WEEK 16 - 17 APRIL 2015

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Spot Market	WS/LS	TCE ~\$/day	WS/LS	TCE ~\$/day			
<b>VLCC</b> (12 Kts L/11.5 Kts B)	10-	10-April		17-April			
AG>USG 280k (TD1)	31.5	\$23,039	32.5	\$22,853			
AG>USG/CBS>SPORE/AG		\$61,901		\$59,278			
AG>SPORE 270k (TD2)	62.5	\$60,745	62.5	\$59,054			
AG>JPN 265k (TD3)	62.5	\$65,447	62.5	\$63,750			
WAFR>USG 260k (TD4)	67.5	\$65,580	70.0	\$67,191			
WAFR>CHINA 260k (TD15)	60.0	\$57,500	62.5	\$59,329			
CBS>SPORE 270k	\$5.95m		\$5.70m				
SUEZMAX (12 Kts L/11.5 Kts B)							
WAFR>USAC 130k	65.0	\$26,287	72.5	\$29,992			
WAFR>UKC 130k (TD20)	67.5	\$24,748	75.0	\$28,508			
BSEA>MED 140k (TD6)	77.5	\$42,782	75.0	\$39,947			
CBS>USG 150k	85.0	\$45,905	85.0	\$39,695			
AFRAMAX (12.5 Kts L/B)							
N.SEA>UKC 80k (TD7)	110.0	\$43,028	135.0	\$63,638			
AG>SPORE 70k (TD8)	105.0	\$34,113	105.0	\$32,611			
BALT>UKC 100k (TD17)	100.0	\$54,101	120.0	\$68,792			
CBS>USG 70k (TD9)	145.0	\$45,170	147.5	\$45,447			
MED>MED 80k (TD19)	97.5	\$33,138	105.0	\$36,837			
PANAMAX (12.5 Kts L/B)							
CBS>USG 50k (TD21)	142.5	\$30,179	135.0	\$26,755			
CONT>USG 55k (TD12)	110.0	\$20,129	117.5	\$21,539			
ECU>USWC 50k	170.0	\$32,667	167.5	\$32,083			
<b>CPP</b> (13.5 Kts L/B)							
UKC>USAC 37k (TC2)	140.0	\$21,118	145.0	\$21,524			
UKC>WAFR 37k	155.0	\$22,970	157.5	\$22,881			
USG>UKC 38k (TC14)	90.0	\$11,545	90.0	\$10,833			
USG>UKC/UKC>USAC/USG		\$23,908		\$23,836			
USG>POZOSCOLORADOS 38k	\$600k	\$27,386	\$575k	\$25,046			
CBS>USAC 38k	135.0	\$20,383	130.0	\$19,833			
AG>JPN 35k	125.0	\$16,551	132.5	\$17,297			
SPORE>JPN 30k (TC4)	140.0	\$17,125	140.0	\$16,451			
AG>JPN 75k (TC1)	98.0	\$31,542	94.0	\$28,769			
AG>JPN 55k (TC5)	126.0	\$28,796	115.0	\$24,157			

Time Charter Market \$/day (theoretical)	1 Year	3 Years	
VLCC	\$40,000	\$40,000	
Suezmax	\$30,000	\$29,250	
Aframax	\$25,000	\$23,000	
Panamax	\$20,500	\$19,750	
MR	\$16,000	\$16,000	



# TANKER REPORT

# THE TANKER MARKETS

### VLCC

VLCC rates in the key Middle East and West Africa markets posted fresh gains this week on a low availability count and earlier demand strength. On the demand side, however, the April Middle East cargo program came to an abrupt conclusion with fewer cargoes than anticipated. The month's program there yielded 110 cargoes which is 8% below our earlier expectation. The shorter program comes despite a relatively modest 3% m/m decline in cargoes from Iraq's Basra terminal and amid pronouncements of near-record oil output in Saudi Arabia (this week, the kingdom submitted data to OPEC showing a 658,800 b/d m/m production rise during March, which would imply higher April exports following a usual lag between production changes and exports). Further deliveries of VLCCs to time charterers under contracts agreed earlier in the year may have contributed to the slower spot cargo tally as some of these and earlier TC deliveries serviced internal cargo programs (as opposed to the relatively more common external relets observed during Q1). Additional tempering of expectations resulting from the Saudi production boost is the possibility of diversions to YASREF's new 400,000 Yanbu refinery for inventory building ahead of its utilization hike during the coming months. A total of 17 fixtures were reported in the Middle East market, marking a 47% w/w decline. In the West Africa market, demand declined for the third consecutive week to 6 fixtures, off 14% w/w, but still marginally above the 52-week average.

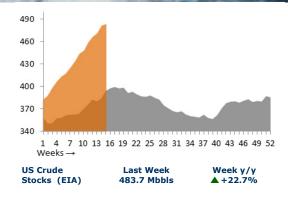
As the market progresses more aggressively into May Middle East dates during the upcoming week, the rebounding of activity should help to prevent much rate downside from materializing on the back of this week's lull. While this could help to support rates around present levels during the upcoming week, we note that surplus units carrying from April to May dates tallies at 10, which narrowly exceeds the previous YTD high of 9 at the conclusion of the January program and represents a doubling from the number of units uncovered at the conclusion of the March program. Moreover, sources indicate four fewer VLCC stems during the May Basra program, as compared with the April program, despite an overall increase of exports from the terminal while Saudi's cargo supply remains uncertain given the observed disconnect between production and cargo tally in April. While potential demand gains in the West Africa market resulting from European refinery maintenance (pushing more cargoes on VLCC tonnage to other regions) during May could help limit rate downside, a modest degree thereof is expected to materialize after the upcoming week's Middle East demand surge on the back of the recent tonnage build.

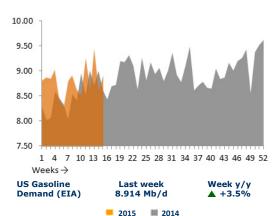
# Middle East

Rates to the Far East gained 10 points w/w to an average of ws62.8. Corresponding TCEs gained 25% to an average of ~\$62,435/day. The present assessment of ws62.5 yields ~\$61,735/day. Rates to the USG via the Cape observed an average of ws33.5, representing a weekly gain of 5.8 points. Triangulated Westbound earnings gained 6% w/w to an average of ~\$61,094/day.

# **Atlantic Basin**

The WAFR-FEAST route added 5.8 points w/w to an average of ws61. Corresponding TCEs rose by 13% to an average of ~\$57,636/day. In the Caribbean market, rates retested lower with the CBS-SPORE route shedding \$250k to the \$5.7m level; rates steadied at this level following a rebounding of activity. As regional exports are expected to remain steady and regional VLCC arrivals moderate, rates should hold around this level through at least the upcoming week.





# WEBER WEEKLY TANKER REPORT

### Suezmax

Though demand in the West Africa Suezmax market remained relatively lackluster this week in the absence of significant volumes, rates posted a modest recovery from recent lows on the back of charterer interest in prompt dates to service late purchases of April cargoes. With few units available for these relatively prompt cargoes, rates on the WAFR- UKC route gained 7.5 points to a closing assessment of ws75 with the WAFR-USAC route rising by the same amount to ws72.5.

With prompt units having been removed from the list of availability, rates should remain elevated early during the upcoming week as charterers move towards normalized forward dates. Thereafter, stronger demand should materialize and support an extending of gains. We note that VLCCs have moved beyond first-decade West Africa dates having covered 23% less cargo volume than during the first decade of the April program, leaving more early May cargoes expected to be oriented on Suezmaxes.

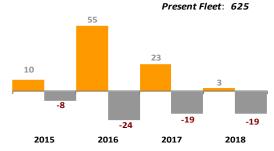
# **Aframax**

Despite weakening fundamentals and softer trend during recent weeks, this week saw rates post a modest rebound from lows observed at the start. On the CBS-USG route, fixtures touched the mid-ws130s on Monday before a Tuesday fixture was reported at ws150. Market participants indicate that the higher rate resulted from a charterer working off of inaccurate information rather than any substantiating changes to regional supply/demand fundamentals. Simultaneously, owners were more bullish on reports of the higher rate which saw the market trade in the ws137.5-147.5 range through the remainder of the week. The route concludes at an assessed ws147.5 but fundamentals imply that rates should prove softer during the upcoming week. We note that overall demand was weaker this week with the tally of fixtures dropping 13% w/w to 16 and the four-week moving average dropping 7% w/w to 13.

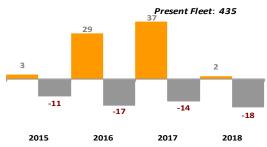
# **Panamax**

The Caribbean Panamax market saw rates remain soft this week on slower demand and a relatively more flexible list of available units. The CBS-USG route lost 5 points to a closing assessment of ws135. Rates could post further modest losses during the upcoming week as more units reappear on position lists.

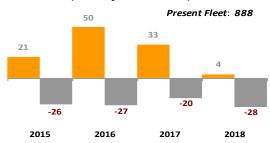
# **VLCC Projected Deliveries/Removals**



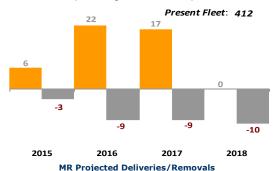
## Suezmax Projected Deliveries/Removals



Aframax/LR2 Projected Deliveries/Removals



Panamax/LR1 Projected Deliveries/Removals



Present Fleet: 1,285

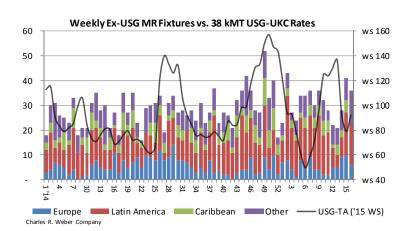




48.0

MR

In the USG MR market, following an extending of rate gains at the start of the week, the surprise souring of fundamentals (which had appeared very supportive a week ago) led to a halting of the upward trend and eventually led to fresh rate downside. This week's tally of fixtures was off by 12% on the week to 36 while a surge of available positions saw the two-week forward availability count rise by 67%. Slow activity at the start of the week followed the halting of earlier USG gasoline and distillate price losses. Though some tempering thereof followed the stopping of throughputs on Colonial Pipeline's key distillate line due to a leak, which raised prospects for exports as an alternative outlet for PADD 3 supplies, after the pipeline resumed operations early on Tuesday the fundamentals to support exports returned to moderation. With 35 units showing availability at the close of the week (which remains 13% below the YTD end-week average) and demand unlikely to decline further given rising PADD 3 refinery utilization rates, any further rate downside during the upcoming week should be limited. The USG-UKC route ended the week unchanged at ws90 (having touched ws100 earlier during the week). The USG-POZOS route, however, shed \$25k to conclude at an assessed \$575k lump sum.







**Projected OECD Oil Demand** 





# **REPORTED TANKER SALES**

**Sungdong 3122** 74,500/17 - Sungdong - DH

**Sungdong 3123** 74,500/17 - Sungdong - DH

**Sungdong 3124** 74,500/17 - Sungdong - DH

-Sold en bloc for \$43.5m each to Japanese buyers (Nisshin Shipping).

**STX Jinhae 1721** 49,000/16 - STX Jinhae - DH

**STX Jinhae 1722** 49,000/16 - STX Jinhae - DH

**STX Jinhae 1723** 49,000/16 - STX Jinhae - DH

**STX Jinhae 1724** 49,000/16 – STX Jinhae – DH

-Sold en bloc for \$277.0m to Norwegian buyers (Ocean Yield ASA) including 15-Year BBB with purchase option after year 5.

**"Pula"** 46,927/06 – 3 Maj – DH – Phenolic Epoxy

-Sold for \$18.5m to Norwegian buyers (NorthCape Capital AS).

"Odin" 19,117/03 - Viana Do Castelo - DH - IMO II - Ice 1C

-Sold for \$9.8m to undisclosed buyers.

"Marida Melissa" 13,121/09 – Sekwang – DH – Epoxy

-Sold for \$8.5m to undisclosed UK buyers.

"Clipper Legacy" 10,098/05 - Yardimici - DH - IMO II - Ice 1B

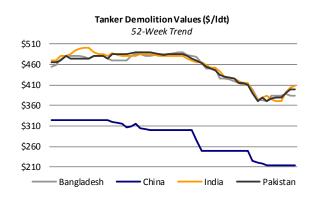
-Sold for \$6.8m to undisclosed buyers.

"Crystalwater" 2,684/97 - Breko - DH - Ice 1C

-Sold on private terms to Norwegian buyers (Hordafor AS).

# REPORTED TANKER DEMOLITION SALES

There are no reported tanker demolition sales for week 16.



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